



## WHAT'S NEW ON COMPASS R14

### INVENTORY PLANNER ENHANCEMENTS

- Location(s) and Popularity Code added to the Plan Analysis grid
- Best Fit Groups

#### BEST FIT GROUPS ADDED TO FORECAST MODEL MAINTENANCE

Inventory Planner now allows users to create groups of Forecast Models to be used in the Best Fit Analysis. Previously, any Forecast Models that were selected for Best Fit (Use in Best Fit checkbox checked) were used on all Inventory Rules and Inventory Plans designed to run with Best Fit. In some cases, this didn't result in the desired outcomes the user was looking to achieve. Best Fit groups were added to allow a user to define groups of Forecast Models to use in a Best Fit scenario. Then the user can choose to have an Inventory Rule or Plan use a specific Best Fit Group to achieve optimal results.

#### BENEFITS OF BEST FIT GROUPS

- Run IP at any point in month using different configurations
  - Use models that don't use Current Month
  - Use models with weeks only
- Achieve better results when running "on-demand"
  - Create groups of models that correspond specifically to needs
- Simulate "rolling" periods as needed
  - Use models with weeks only

#### SETUP OF BEST FIT GROUPS

To setup Best Fit Groups, do the following:

1. Open Forecast Model Maintenance
2. Click the new Best Fit Groups Tab
3. Click the green Plus icon to add a new group



4. Enter a name for the group
5. Select the Forecast Models to include in the group
6. Click Save

### USING BEST FIT GROUPS

To use a Best Fit Group, do the following:

1. Edit the Inventory Rule or Inventory Plan
2. Under Usage Options, select Best Fit
3. Using the dropdown menu, select the Best Fit Group you wish to use
4. Press Save

### USING BEST FIT GROUPS ON RULES AND PLANS WHEN UPGRADING FROM A PREVIOUS COMPASS VERSION

When upgrading from a previous version of Compass that did not have Best Fit Groups, the system will create a new Best Fit Group called "Default". All existing Forecast Models enabled for Best Fit on the system at the time of upgrade will be added to this group. All existing Inventory Rules and Inventory Plans that are set to Use Best Fit will be modified to use the Default group. This means that all existing Rules and Plans will remain essentially unchanged when you upgrade.

### PRICING PLANNER ENHANCEMENTS

- New Adjustment Type in Manage Prices
  - Protect Current Margin – When chosen, a New Retail Price is calculated using the indicated cost and the existing Desired GP%
- 10 Fields added to Manage Prices Grid
  - Department, Class, Fineline, Loc, Closeout, Discontinued, QOH, Last 12 Sales, Pop Code, Impact
    - $\text{Impact} = (\text{Last 12 Sales Units} * \text{New Retail}) - \text{Last 12 Sales}.$